

For better dentistry

**DENTSPLY**

Elephant, DeguDent, DeTREY, Friadent and VDW belong to DENTSPLY International; the largest professional dental company in the world. Together we have over 8.000 employees, in over 120 different countries. We offer solutions "For better dentistry" to the advantage of dental professionals and patients. By optimising our global resources we want to be at the forefront of innovation, quality and service.

Our objective is to provide better dentistry at the highest stage. In order to meet this goal, we encourage and develop the best employees; together we are successful and set standards.

For our Sales Department Export, we are looking for a full time:

## Area Sales Manager Export m/f

The Area Sales Manager Export is responsible for maintaining contact with the agents and dealers within his/her assigned areas in order to realise the, for this area, set budgets and to develop these areas further.

He/she will use the internal processes efficiently in order to attain the set goals.

The Area Sales Manager Export has got excellent rapport and is capable of managing the assigned accounts methodically and accurately.

For this interesting position we require somebody who has got a degree in commerce, or a comparable education, or a completed professional training with supplementary studies and experience in export for at least 5 years. You should have a good command of English (verbal and in writing), and of at least one other language (preference for French or Spanish). Furthermore you can work accurately and structured and you know how to set priorities. Of course you have excellent social skills and you are a competent communicator.

We offer you a salary which is according to your position, age and experience. In your position you work independently within a well cooperative team. We are a young, growing and successful organisation with a lot of interesting challenges. There is room for initiative and the possibility for personal development. We have excellent (secondary) conditions of employment and benefits.

**Elephant Dental B.V.**

E-mail: [hrm@elephant.nl](mailto:hrm@elephant.nl)

Attn. Mr. Jasper Kamman

P.O. Box 238

1620 AE Hoorn, The Netherlands

Tel. +31 229 25 90 00

**DeguDent**

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dental health products

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**VDW**<sup>®</sup>  
ENDODONTIC SYNERGY